

Detail of Expenses

March 24, 2018

Yearly Sales

| SALARIES AND WAGES | Yearly | % Sales |
|-----------------------------------|--------|---------|
| Service & Beverages | | |
| Preparation & Sanitation | | |
| Management | | |
| Administrative | | |
| Total Salaries & Wages | | |

| EMPLOYEE BENEFITS | | Rate |
|-----------------------------------|--|-------|
| FICA | | 7.65% |
| Federal Unemployment Tax (FUTA) | | 0.60% |
| State Unemployment Tax (SUTA) | | 2.00% |
| State Health Insurance | | 0.12% |
| Total Payroll Taxes | | |
| Workman's Comp. Insurance | | 4.90% |
| Group Health Insurance | | 1.00% |
| Employee Meals | | |
| Employee Entertainment/Incentives | | |
| Vacation pay | | 1.00% |
| Other | | |
| Total Employee Benefits | | |

| OPERATING EXPENSES | | |
|---------------------------------|--|--|
| Uniforms | | |
| Laundry, Linens (cleaning) | | |
| Linen Rental | | |
| Replacement Items - Dining Room | | |
| Replacements Items - Kitchen | | |
| Kitchen Fuel | | |
| Supplies (combined) | | |
| Menus & Wine Lists | | |
| Extermination & Cleaning | | |
| Flowers & Decorations | | |
| Auto Expense | | |
| Licenses & Permits | | |
| Banquet Expense | | |
| Misc. | | |
| Other | | |
| Total Operating Expenses | | |

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| MARKETING EXPENSES | Yearly | |
|---------------------------------|--------|--|
| Selling & Promotion | | |
| Advertising | | |
| Public Relations & Publicity | | |
| Fees & Commissions | | |
| Research | | |
| Misc. | | |
| Other | | |
| Total Marketing Expenses | | |

| UTILITIES EXPENSES | | |
|---------------------------------|--|--|
| Electricity | | |
| Electric Bulbs | | |
| Fuel | | |
| Water | | |
| Ice & Refrigeration | | |
| Waste Removal | | |
| Misc. | | |
| Other | | |
| Total Utilities Expenses | | |

| ADMINISTRATIVE EXPENSES | | |
|--------------------------------------|--|-----|
| Printing | | |
| Office Supplies | | |
| Postage | | |
| Telephone | | |
| Data Processing | | |
| Dues & Subscriptions | | |
| Travel | | |
| Insurance - General | | |
| Credit Card Commissions | | 70% |
| Doubtful Accounts | | |
| Cash Shortages | | |
| Professional Fees | | |
| Protective Services | | |
| Misc. | | |
| Other | | |
| Total Administrative Expenses | | |

% Sales

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| REPAIRS & MAINTENANCE | | |
|--|--|--|
| Painting & Decorating | | |
| Repairs | | |
| Contract | | |
| Misc. | | |
| Other | | |
| Total Repairs & Maintenance | | |

| OCCUPATION COSTS | | |
|-------------------------------|--|--|
| Rent | | |
| Property Taxes | | |
| Property Insurance | | |
| Real Estate Taxes | | |
| Rent Tax | | |
| Equipment Rental | | |
| Other | | |
| Total Occupation Costs | | |

| INTEREST | | |
|-------------------------------|--|--|
| Loan #1 | | |
| Loan #2 | | |
| Loan #3 | | |
| Short Term Notes | | |
| Total Interest Expense | | |

| DEPRECIATION AND AMORTIZATION | | |
|--------------------------------------|--|--|
| Buildings | | |
| Amortization of Leasehold Imp. | | |
| Furniture, Fixtures & Equipment | | |
| Vehicles | | |
| Start up costs | | |
| Other | | |
| Total Depreciation | | |

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| DEBT SERVICE IN YEAR 1 | | |
|---------------------------|--|--|
| Principal - Loan 1 | | |
| Interest - Loan 1 | | |
| Principal - Loan 2 | | |
| Interest - Loan 2 | | |
| Principal - Loan 3 | | |
| Interest - Loan 3 | | |
| Total Principal | | |
| Total Interest | | |
| Total Debt Service | | |