

Blue Water LLC

Projection of Hourly Labor Cost

- EARLY -																
(breakfast & lunch)		Monday		Tuesday		Wednesday		Thursday		Friday		Saturday		Sunday		WEEK
Covers		105		120		135		150		180		225		225		1,140
Total Restaurant Sales		\$1,084		\$1,239		\$1,394		\$1,549		\$1,859		\$2,323		\$2,323		\$11,771
Position	Rate	Hours	#	Hours	#	Hours	#	Hours	#	Hours	#	Hours	#	Hours	#	Labor \$
Kitchen -																
Dishroom	\$ 6.00	6.0	1	6.0	1	6.0	1	6.0	1	6.0	1	6.0	1	6.0	1	252
Prep Cooks	\$ 7.50	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	420
Line Cooks	\$ 8.00	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	448
Expo	\$ 10.00	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	560
Other	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Other	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Dining Room -																
Servers	\$ 2.18	5.0	3	5.0	3	5.0	3	5.0	4	5.0	5	5.0	5	5.0	5	305
Host / Hostess	\$ 6.00	4.0	1	4.0	1	4.0	1	4.0	1	4.0	1	4.0	1	4.0	1	168
Bussers	\$ 6.00	6.0	1	6.0	1	6.0	1	6.0	1	6.0	1	6.0	1	6.0	1	252
Bartenders	\$ 3.50	4.0	1	4.0	1	4.0	1	4.0	1	4.0	1	4.0	1	4.0	1	98
Cashiers	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Other	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Other	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Labor Cost Per Shift - \$		347		347		347		358		369		369		369		2,503
Labor Cost Per Shift - %		32.0%		28.0%		24.9%		23.1%		19.8%		15.9%		15.9%		21.3%

- LATE -																
(dinner only)		Monday		Tuesday		Wednesday		Thursday		Friday		Saturday		Sunday		WEEK
Covers		150		165		180		225		300		375		300		1,695
Total Restaurant Sales		\$2,183		\$2,401		\$2,619		\$3,274		\$4,365		\$5,456		\$4,365		\$24,662
Position	Rate	Hours	#	Hours	#	Hours	#	Hours	#	Hours	#	Hours	#	Hours	#	Labor \$
Kitchen -																
Dishroom	\$ 6.00	6.0	1	6.0	1	6.0	2	6.0	2	6.0	2	6.0	2	6.0	1	396
Prep Cooks	\$ 7.50	8.0	2	8.0	2	8.0	2	8.0	2	8.0	2	8.0	2	8.0	2	840
Line Cooks	\$ 8.00	8.0	2	8.0	2	8.0	2	8.0	2	8.0	2	8.0	2	8.0	2	896
Expo	\$ 10.00	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	8.0	1	560
Other	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Other	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Dining Room -																
Servers	\$ 2.18	5.0	4	5.0	5	5.0	6	5.0	6	5.0	8	5.0	9	5.0	8	501
Host / Hostess	\$ 6.00	4.0	1	4.0	1	6.0	2	6.0	2	7.0	2	7.0	2	4.0	1	384
Bussers	\$ 6.00	6.0	1	6.0	2	6.0	2	6.0	3	6.0	3	6.0	3	6.0	2	576
Bartenders	\$ 3.50	6.0	1	6.0	1	7.0	2	7.0	2	8.0	2	8.0	2	6.0	1	273
Cashiers	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Other	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Other	\$ 0.00	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0.0	0	0
Labor Cost Per Shift - \$		489		536		658		694		735		746		568		4,426
Labor Cost Per Shift - %		22.4%		22												

Blue Water LLC

Projection of Hourly Labor Cost

- DAY / WEEK TOTALS - RESTAURANT LABOR -								
Hourly Labor - \$	835	882	1,005	1,052	1,104	1,115	937	6,930
Hourly Labor Cost - %	25.6%	24.2%	25.0%	21.8%	17.7%	14.3%	14.0%	19.0%

- SPECIAL EVENT LABOR -				
Average # of Guests	75			
Per Person Average \$	\$20			
Average Sales Per Event	\$1,500			
Position	Rate	Hours	#	Labor Cost \$
Sales Person Commission %	0.0%			0
Supervision	\$ 12.00	6.0	1	72
Chef	\$ 0.00	0.0	0	0
Cooks	\$ 8.00	6.0	2	96
Servers	\$ 4.00	4.0	2	32
Bartenders	\$ 4.00	4.0	1	16
Drivers	\$ 7.00	6.0	1	42
Attendants	\$ 0.00	0.0	0	0
Other	\$ 0.00	0.0	0	0
Other	\$ 0.00	0.0	0	0
Ave. Labor Cost Per Event - \$	258			
Ave. Labor Cost Per Event - %	17.2%			

RECAP - HOURLY LABOR COST			
	Week	Annual	
Sales:			
Restaurant	36,433	1,894,503	
Special Events	2,250	117,000	
Total	38,683	2,011,503	
Hourly Labor Cost:			
Restaurant	6,930	360,339	19.0%
Special Events	387	20,124	17.2%
Total	7,317	380,463	18.9%